

# PARTNER PRESENTATION

August, 2022





## TRUSTED PARTNER TO OEMs

















































#### **DIGITAL ADVERTISING**

- Paid Search
- Power Search
- Facebook

- Display Advertising
- Video Advertising
- Native Advertising



# MEDIA BUYING & MANAGEMENT

A reliable partner making the most of your advertising budget through **traditional & innovative** video and radio placement.



# SEARCH ENGINE OPTIMIZATION

Building the foundation of your website through custom, unique content, and advanced strategies and getting it found by the right shoppers.



# AUDIO & VIDEO PRODUCTION

From idea to execution, our team handles every detail to ensure you receive the highest quality of audio and video content.





# SOCIAL MEDIA MANAGEMENT

Building and maintaining your social presence and online community to increase your brand identity and drive sales opportunities.



#### **CREATIVE SERVICES**

- Creative Strategy
- Email Marketing & Strategy
- Web Merchandising

- CopywritingGraphic Design
- Project Management



#### INBOUND MARKETING

Leading Customers to your business.

- Content Marketing
- Lead Nurturing



# REPUTATION MANAGEMENT

Responding to each and every review with care and precision while managing the overall impression and reputation of your business.

# OUR STRATEGIC MARKETING

A CUT ABOVE THE REST

## **FULLTHROTTLE**



**UNLEASH THE POWER OF 1ST PARTY DATA** 



# **REACH THE HOTTEST LEADS**

#### **Next Generation Instant Marketing**

Automated Marketing with Prebuilt Creative and Infrastructure Setup

Turn anonymous website shoppers into addressable HOUSEHOLDS

Future-proof technology that identifies and markets to non-converting website shoppers in real time

Always on marketing platform with all screens video execution

# **CENTER OF A MEDIA ALLIANCE**

- Supplement FullThrottle Email, SmartMail, Display with built-in partnerships with the largest media conglomerates
- Target and activate 1p data across all devices in the modern world
- Using 1p data far beyond cookies
- Closed-loop sales-based attribution
- All-in-one platform to simplify a complex ecosystem



# PROBLEMS BRANDS, MARKETING **PROVIDERS & AGENCIES FACE**

- Navigating the maze of CTV, Digital Video, Audio Streaming & Podcasts
- Access to premium inventory
- Lack of sales attribution and marketing influence
- Easily activate website and 1<sup>st</sup> party data



**INSULATE YOUR TECH INVESTMENTS WITH COOKIELESS TECHNOLOGY** 

#### **OWN YOUR AUDIENCES**









# TRANSFORM COOKIE AUDIENCES INTO 1<sup>ST</sup> PARTY HOUSEHOLDS + IDENTITY

- Patent Pending ability to Identify and Resolve anonymous website visitors across multiple devices into real in-market addressable households
- Closed-loop identification, marketing and measurement down to the household
- People-based audiences via Zerograph
  - No dependence on cookies or deviceIDs
- Always-on Instant Marketing to identified shoppers
- Al-powered insight to the Buyer Journey powered by patent pending ability to calculate readiness to buy
- Targeted marketing based on purchase readiness







# FullThrottle Activates the Patent-Pending Ability to Generate New and Unique 1<sup>st</sup> Party Household Data

# **Shopper Suite: Complete Loop Platform**



Immersive Household™
Managed Advertising delivered
with a transparent set of cobrandable real-time dashboards

- Identify and explore household based 1p data
- Market instantly using pre-built pipes for activation
- Measure results down to transactions (sales)

# **Audience Flume: Data Services Platform**



Robust set of API services to ingest 1p data and build into a future-proof technology stack and data lake

- Identification API
- Propensity API
- Influence API
- Data Science Managed Services

# TARGETING AND MEASURING IN-MARKET SHOPPERS IS GETTING HARDER



LOSS OF 3P COOKIES + HIDDEN MOBILEIDS

**WEAKENING OF GOOGLE + ADOBE ANALYTICS** 

**DECAY OF TRADITIONAL PROGRAMMATIC ADVERTISING** 



**NIELSEN LOSING ACCREDITATION** 

**NON-CLICK CONVERSIONS** 

MULTI-DEVICE + HOUSEHOLD SHOPPING

# BRANDS THAT USE 3<sup>RD</sup> PARTY COOKIE AUDIENCES ARE ONLY REACHING AT MOST 50% OF THEIR SHOPPERS... AND THAT NUMBER WILL ONLY DECLINE UNTIL GOOGLE EXTINGUISHES THEM COMPLETELY IN 2023







YOU NEED TO **OWN YOUR AUDIENCES**AND ACTIVATE VIA A **FUTURE-PROOF SOLUTION** 

## AFTER A USER VISITS A WEBSITE BUT DOESN'T CONVERT



#### WHAT HOUSEHOLD-BASED DATA LOOKS LIKE:

ZeroGraphID: 5488785742

Name: Jane Smith

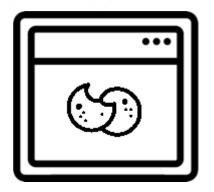
Postal Address: 123 Main Street, Philadelphia, PA 19116

URLs: bigcitydcjr.com/new; bigcitydcjr.com/new/jeepcompass; etc.

Makes/Models: 2020 Jeep Gladiator | 2021 Jeep Compass

Influencing Channels: Display, Social, Google My Business

Al Funnel Position: Ready to Buy



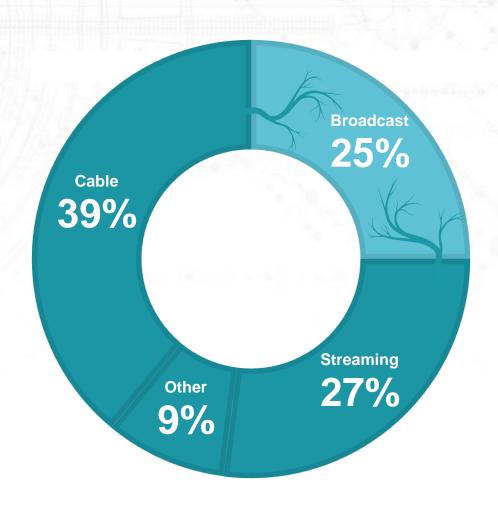
#### WHAT COOKIE-BASED DATA LOOKS LIKE:

Cookie ID: 2bpJrCAJNvkFy9X5fkgNA7sCWs5ARkTuj8p

URLs: bigcitydcjr.com/new; bigcitydcjr.com/new/jeepcompass; etc.

Makes/Models: 2020 Jeep Gladiator | 2021 Jeep Compass

# **ONE PLATFORM TO POWER ALL LOCAL VIDEO ACTIVATION**



#### **STREAMING**

Includes Netflix, Hulu, Network apps, etc.

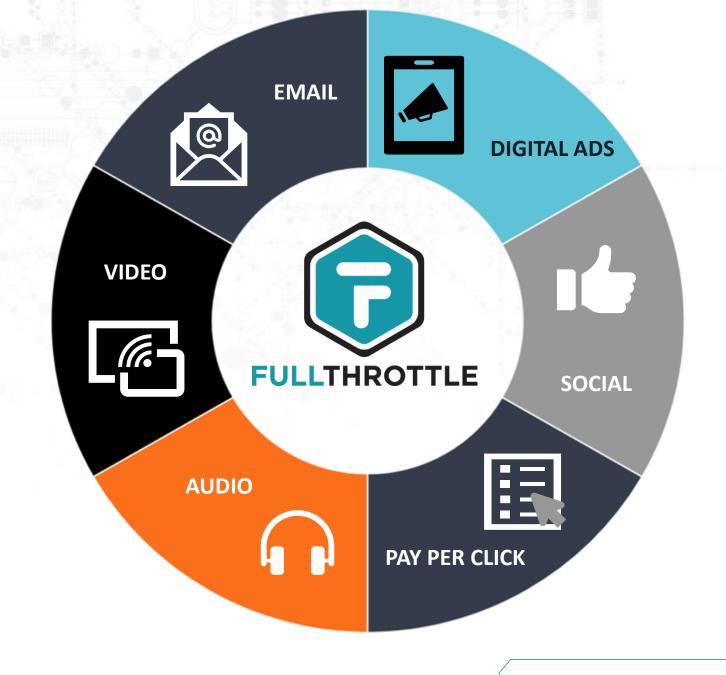
#### **OTHER**

Includes VOD, Gaming Systems, etc.

# THE TOOLKIT

Video + Audio reaches
over 120 million
households for over
7 combined hours
each day\*

WE HAVE THE RIGHT CHANNEL FOR ALL BRAND, AGENCY, AND CLIENT NEEDS



# **MODERNIZE YOUR MARKETING**

#### THE OLD WAY

- Old school traditional retargeting
- Mysterious audiences with no insights
- No transparency into delivery
- No proof of true success

#### THE NEW WAY

- Using a brands own 1p data
- Future-proof retargeting
- Al-driven conquesting
- Sales-based attribution

We're not guessing who we're trying to reach or if the campaign is working... WE KNOW

# **GET OUT OF THE PAST**

#### **METHODOLOGY**

#### WHY IT'S NO LONGER RELEVANT



LOCATION-BASED FOOT TRAFFIC

- Miniscule scale at local level
- IDFA changes reduce scale even further



ANALYTICS-BASED WEB LIFT

- No context on shopper journey or buyer intent
- No campaign-based granularity



VIEW THROUGH PIXEL

- Death of 3p cookies limiting efficacy
- Device hardware evolving beyond cookies

+ NONE measure true sales ROAS

THE FUTURE IS IN HOUSEHOLD-BASED ATTRIBUTION

# 1ST PARTY DATA COLLECTED VIA PATENTED COOKIELESS TECH

**FULLTHROTTLE** 





52,481,562

**Active Households** 



5,852

**Lifetime Websites** 

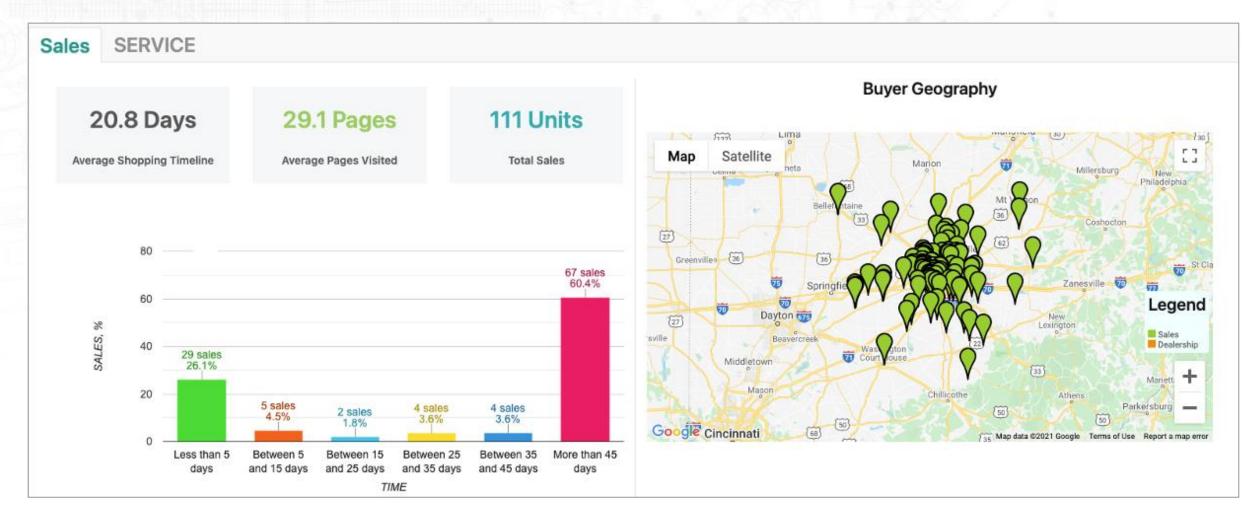
# SHOPPERSUITE TRAFFIC BY ZIP CODE REPORTING

**ZIP CODE REPORTING ANALYSIS** 

ONA AI INSIG	HTS TOP CITIE	ES & ZIP CODES							
TOP 10 CITIES (SORTED BY TOP FOR EACH MONTH, LAST 5 MONTHS)			TOP 10 ZIP CODES (SORTED BY TOP FOR EACH MONTH, LAST 5 MONTHS)						
MAR-2021	FEB-2021	JAN-2021	DEC-2020	NOV-2020	MAR-2021	FEB-2021	JAN-2021	DEC-2020	NOV-2020
Huntsville 1386	Huntsville 1190	Huntsville 1289	Huntsville 1189	Huntsville 1050	35758 352	35758 266	35758 303	35758 254	35758 229
Madison 674	Madison 536	Madison 660	Madison 557	Madison 501	35810 289	35803 211	35811 247	35811 217	35749 193
Athens 283	Athens 290	Athens 291	Athens 289	Athens 247	35749 269	35810 201	35749 233	35803 202	35803 192
Harvest 269	Decatur 217	Decatur 255	Decatur 202	Harvest 193	35811 244	35811 199	35803 209	35756 183	35810 170
Decatur 240	Harvest 197	Harvest 233	Owens Cross Roads 179	Decatur 189	35803 221	35749 197	35756 192	35763 180	35811 170
Owens Cross Roads	Owens Cross Roads	Owens Cross Roads	Harvest 173	Owens Cross Roads 138	35756 193	35763 181	35763 182	35810 180	35801 148
154	181	179			35613 163	35756 167	35810 182	35749 173	35756 140
Hartselle 114	Hazel Green 107	Hazel Green 109	Hazel Green 96	Albertville 84	35801 162	35613 157	35806 166	35613 161	35763 138
Toney 112	New Market 89	New Market 100	Hartselle 93	Hazel Green 83	35763	35801	35757	35806	35613
Hazel Green	Hartselle	Hartselle	New Market	Hartselle	154	134	164	155	136

# **SHOPPERSUITE ANALYTICS**

Visualize the Buyer Journey from first website visit, all subsequent visits, to sale



# SHOPPERSUITE KEYWORD SALES ATTRIBUTION

Understand what keywords are most important to driving vehicle sales

#### **High Performing Keywords**

Keyword Sets	% Of Sales Influenced	Efficiency Score
mark wahlberg chevrolet	43%	6.65%
mark wahlberg chevy	16%	8.76%
+wahlberg +chevrolet	4%	6.98%
wahlberg chevrolet	4%	5.88%
chevy	4%	2.08%
+chevy +dealers +near +me	1%	6.90%
+chevy +dealership	1%	5.71%
+mark +wahlberg +chevrolet +ohio	1%	50.00%
2020 chevy equinox	1%	20.00%
chevy dealer columbus ohio	1%	4.44%
chevy dealer near me	1%	4.35%
chevy vehicles	1%	16.67%

#### **Low Performing Keywords**

Keyword Sets	% Of Households Influenced
bolt ev chevrolet	2%
chevy trailblazer	2%
chevrolet dealer near me	1%
chevy dealers	1%
mark wahlberg chevrolet ohio	1%
+chevrolet +dealers	1%
+silverado +1500 +chevrolet	1%
chevy suv	1%
bolt ev chevy	0%
chevy dealers near me	0%
+chevy +dealer	0%
bobby layman chevrolet	0%
chevy dealer	0%

## **INSTANT MARKETING & DATA COLLECTION**

#### **IDENTIFICATION**

NEWLY IDENTIFIED HOUSEHOLDS

Validated & Addressable

3,256

RETURNING LIVE HOUSEHOLDS

Continuous In-Market Shoppers

2,378

**LIVE SHOPPERS** 

Opted In / Total Shopping

8,604 / 35,213

#### **MARKETING**

INSTANT DISPLAY HOUSEHOLDS

~169,020 Impressions @ 9.6FRQ

5,634

**SMARTMAIL HOUSEHOLDS** 

Always-On. Intelligence Driven

500

MISSED SMARTMAIL OPPORTUNITIES

Based on Unique Households and Quota

5,125

~183/day Average Missed

INSTANT SOCIAL HOUSEHOLDS

~77,186 Impressions @ 5.3FRQ

5,634

INSTANT E-MAIL HOUSEHOLDS

24hr Inbox

1,702

RECOMMENDED MONTHLY QUOTA

Calculate Budget by Piece

**\$6,919Monthly** 

5,125CatchUp\*

\*based on fluctuating monthly traffic

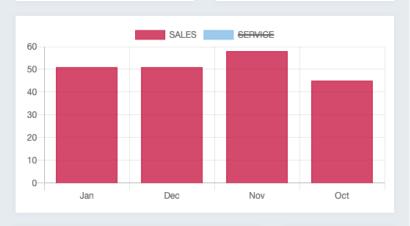
#### **MEASUREMENT**

SALES HOUSEHOLDS

51

**SERVICE HOUSEHOLDS** 

61



#### LATEST TRANSACTIONS

Last Sale: 2022-01-31

Last Service: 2022-01-31

Included inactive campaigns in selected month(s)

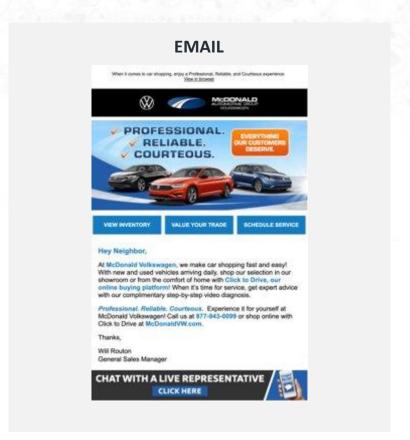
# **RETURN ON AD SPEND**

CHANNEL INFLUENCE	ADDRESSABLE HOUSEHOLDS	SALES TRANSACTIONS	SERVICE TRANSACTIONS	Direct
Direct	33.88 %	20.15 %	31.02 %	Digital Media     Pay Per Click     Social
<u>Digital Media</u>	2.36 %	<u>4.18 %</u>	<u>1.81 %</u>	33.9% Email Referral
Pay Per Click	<u>11.43 %</u>	<u>16.35 %</u>	17.17 %	Google My Business
Social	13.49 %	9.89 %	8.43 %	11.4%
Email	<u>1.25 %</u>	3.42 %	1.20 %	
Referral	0.57 %	2.28 %	1.20 %	
Google My Business	<u>37.01 %</u>	<u>43.73 %</u>	<u>39.16 %</u>	
Other Advertising	Low Influence	Low Influence	Low Influence	
Smart Video	Low Influence	Low Influence	Low Influence	

# ANONYMOUS WEBSITE SHOPPER WILL GET MARKETED TO IMMEDIATELY

#### **SHOPPER SUITE:**







# FULLTHROTTLE CICILVIA CI

### **WHAT IS ACTIV8?**

Activ8 is a virtual vehicle wallet experience available to every sales and service customer in a client's DMS, allowing the user a system of checks and balances on their vehicle while also softly retaining their business through sales and service opportunities.

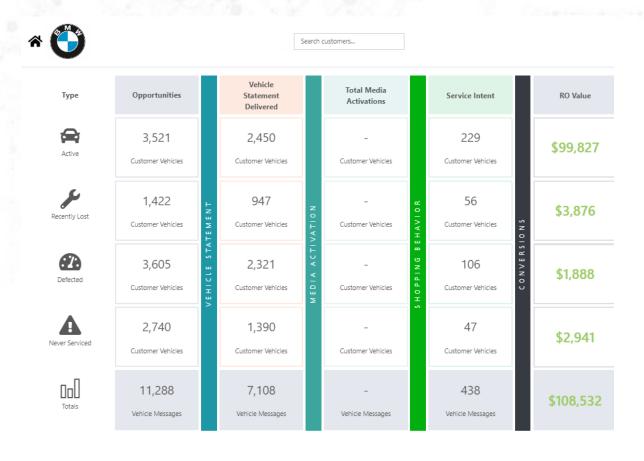
The dealership's existing customer database is ingested and bucketed into different audience segments, which then markets to them in the form of a monthly statement.

# **HOW DOES IT WORK?**



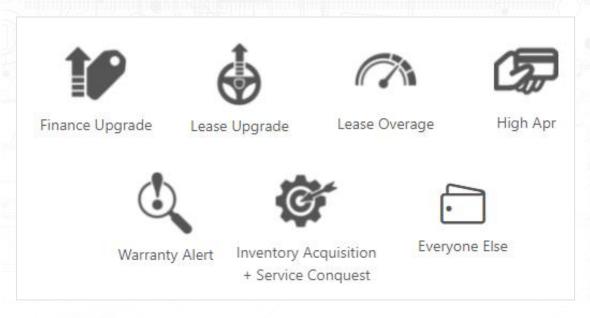
Search customers...

Туре	Opportunities	Vehicle Statement Delivered	Total Media Activations	Total Shopping Customers	Sales
Finance Upgrade	1,280	844 Customer Vehicles	– Customer Vehicles	38 Customer Vehicles	1 Sold
Lease Upgrade	47 Customer Vehicles	31 Customer Vehicles	– Customer Vehicles	13 Customer Vehicles	1 Sold
Lease Overage	29 Customer Vehicles	19 Customer Vehicles	– Customer Vehicles	4 Customer Vehicles	O Sold
High Apr	399 Customer Vehicles	234 P	– Customer Vehicles	Customer Vehicles	O Sold
Warranty Alert	55 Customer Vehicles	27 Customer Vehicles	– Customer Vehicles	Customer Vehicles	O
Inventory Acquisition + Service Conquest	2,639 Customer Vehicles	1,913 Customer Vehicles	– Customer Vehicles	108 Customer Vehicles	4 Sold
Everyone Else	7,630 Customer Vehicles	6,406 Customer Vehicles	– Customer Vehicles	375 Customer Vehicles	1 Sold
O O Totals	12,079 Vehicle Messages	9,474 Vehicle Messages	O Vehicle Messages	543 Vehicle Messages	7 Unique Sales



## **HOW DOES IT WORK?**

#### **SALES CATEGORIES**



#### **SERVICE CATEGORIES**







Defected



DMS customers are bucketed into assorted categories for sales and service based off their information.

#### Service Categories:

- Active Service Customers Serviced in last 6 months
- Recently Lost No service in the past 24 months
- Defected Hasn't serviced in 2+ years
- Never Serviced with the store





#### JAZARIA'S MONTHLY UPDATE 2016 Lexus RC 200t Profile Trim Level: Current Payment: \$819.55/mo Remaining Payments: 18/84 months Estimated Mileage: 44,928 We estimate that your vehicle is in good condition. Login to your Vehicle Wallet to update your current mileage. Don't own this vehicle anymore? Click here to remove this vehicle from your profile. Vehicle value based on astimated condition. Dealership inspection is necessary to determine exact vehicle UPDATE MY VEHICLE Itching for an Upgrade? You've had your 2016 Lexus RC 200t for about 5 years now and your vehicle has a trade-in amount that we value. Shop our Inventory and see what an upgrade would look like for your next vehicle.

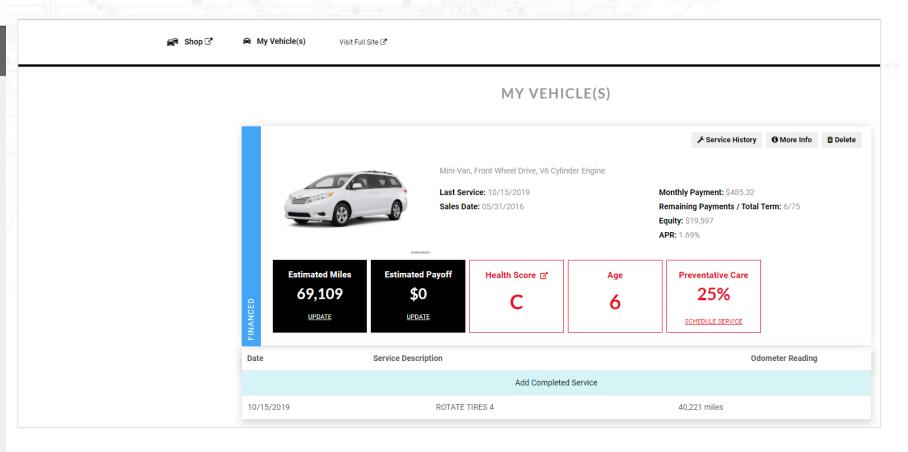


601-354-2269
BMW of Jackson

BMW of Jackson 1685 High St, Jackson, MS 39202 USA bmwofjackson.net

SHOP IN VEHICLE WALLET

### **MONTHLY STATEMENT**



Each monthly statement message is specific to the recipient and where they are bucketed.

### AI + CRM

Vehicle Wallet Utilization Shopped Publicly **Email Delivered** Family Geofencing Reviewed Vehicle Wallet and Profile 1 time, Vehicle Updated 2 time. Customer Shopped Publicly from Marketing Automation 1 time, Email Opened 3 times, Email Delivered time, Family Geofencing Advertising Targeted 1 time FIONA SmartMail Delivered Family Geofencing Email Delivered Email Open Family Geofencing Advertising Targeted 1 time, Email Delivered 1 time, Email Opened 1 time, Customer received direct mail 1 time FIONA SmartMail Delivered Family Geofencing **Email Delivered** 2021 Customer received direct mail 1 time, Family Geofencing Advertising Targeted 1 time, Email Delivered 1 time Family Geofencing Email Delivered Family Geofencing Advertising Targeted 1 time, Email Delivered 1 time, Customer received direct mail 1 time, Vehicle Serviced 1 time Family Geofencing Email Open **Email Delivered** 2021 Family Geofencing Advertising Targeted 1 time, Email Opened 4 times, Email Delivered 1 time

FullThrottle's AI technology will push leads directly to your CRM if the user is interacting enough for a salesperson to be warranted.

#### Mike Dotoli

mikedotoli@yahoo.com 1005 Edgewood Cir, Gastonia , NC, 28052 Lease Active Lease Overage Lease Upgrade 2019 Toyota Tacoma 4WD

\$554.95/mo

T: 36/2

E/P: \$0/\$0

Ready to Buy. Decided on Vehicle

FIONA Accelerated Lead in CRM

# HOW DO WE FURTHER REACH THESE PEOPLE?

Additionally, we can export lists of people we've identified and Activate this data in other Advertising Campaigns. All Devices. Multiple Touchpoints.



- Geo-Addressable Display
- Geo-Addressable
   Video



- Google Adwords
  - Upload Customer Match List
  - Implement Bid Modifiers



- SmartMail
- Direct Mail
- Email Blast



Facebook & Instagram Social Campaigns



Abdullah Al-Sohel's Land Rover Range Rover Evoque Upgrade Offer

#### Dear Elizabeth.

As a VIP Customer we want to reward you with incentives and private prices. We have provided special access to these within your Vehicle Wallet.

As of right now, you have 34 payments totaling \$167,247 remaining on your 2018 Mercedes Benz E-Class E 400 4Matic Sedan AWD. After reviewing your vehicle profile, you may be eligible for special upgrade programs such as:

- · Key 4 Key Exchange
- Payment Swap Program
- · Special Sales Event Inclusion
- · Trade In Bonus Evaluations

Continue shopping within your Mercedes-Benz of Temecula Vehicle Wallet or at MercedesBenzofTemecula.com and make sure to share your location to unlock special opportunities. If you're coming in for service, we can help you explore upgrade options in person.

Call XXX-XXX-XXXX to take advantage of your preferred VIP status today!

Sincerely,

Firstname Lastname Title Email AMOUNT OWED:
\$167,247

ELIGIBILITY CONFIRMED:
Visit to Unlock
myvehicle.app/asd8fgsa

# \$500

#### Additional for your trade-in

Discount is off dealer price. Excludes taxes. Not redeemable for advertised specials, previous purchases or cash. No cash value. May not be combined with other new tire offers. Limit one per customer. Valid at participating dealers only.

#### **SERVICE SPECIAL**

FREE Oil Change



Discount is off dealer price. Excludes taxes. Not redeemable for advertised specials, previous purchases or cash. No cash value. May not be combined with other new tire offers. Limit ope per customer Valid at participation dealers only.

# SMART MAIL

#### **ALWAYS-ON SOLUTION POWERED BY OUR FIONA AI**

- Fully Automated, Always-On 24/7 Marketing. Mailers are sent daily. Drop dates are personalized by person using Artificial Intelligence
- Allows us to go-to market DAY 1 of the month and prioritize our most relevant customers

#### FIONA AI: THE GOAL

- FullThrottle's AI determines who is most In-Market for a vehicle rather than selecting specific customer segments.
- The goal is to prioritize people who are demonstrating actions within the portal first indicating that they are in-market for a vehicle

# SEARCH ENGINE OPTIMIZATION

### **ON-PAGE OPTIMIZATION CUSTOM CONTENT**



#### **SEO CONTENT**

SEO content is entirely unique content that builds authority in Google's eyes, driving **local** traffic to your business. This is relevant, custom content tailored to your dealership's vehicles, services, and branding.

- 100% unique
- Optimized for Locations
- · Optimized for keywords and internal linking



#### **SHOPPER CONTENT**

Shopper content utilizes OEM information to help prospective car shoppers progress through the buyer's journey and make an educated decision. The pages are specifically built to enhance the on-page experience (a Google ranking metric) and help build trust and brand authority with the shopper.



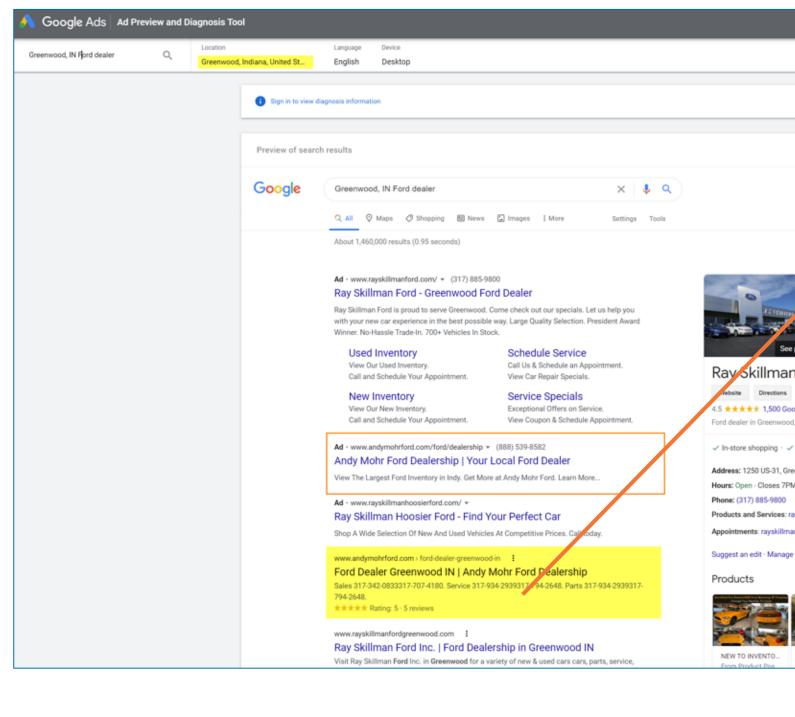


# SEO CONTENT

DOMINATE YOUR BACKYARD; BUILD RANKING FOR HIGH-VALUE, MID-TO-LOW FUNNEL LOCAL SHOPPER QUERIES







#### Ford Dealer Greenwood IN



## **SHOP NOW**

Just south of the metropolis of Indianapolis, you'll find the city of Greenwood, IN. This neighborhood is a great home for families, I'd there's lots to see and do in the area. In order to explore the sights, you'll need a great car to get you from place, and thankfully, there's a Ford dealer near Greenwood, IN. At Andy Mohr Ford, you'll find a huge selection of yew and used Ford cars, trucks, and SUVs for all your drives around the city.

Ford F-150 for Sale	Ford Escape for Sale
Ford Focus for Sale	Ford Ranger for Sale
Certified Pre-Owned Ford Greenwood IN	

#### Find Your Ford Vehicle



Looking for a Ford F-150 pickup truck to haul heavy loads? A Mustang sports car to zoom around the highway? Or maybe a Ford Escape SUV to pack in the family for a trip to the park? You'll find all these models and more on the lot at our Greenwood Ford dealership, and our team is here to help you discover which is the correct choice for your needs. You can even browse our full inventory list on our website, so you can access it from just about anywhere.









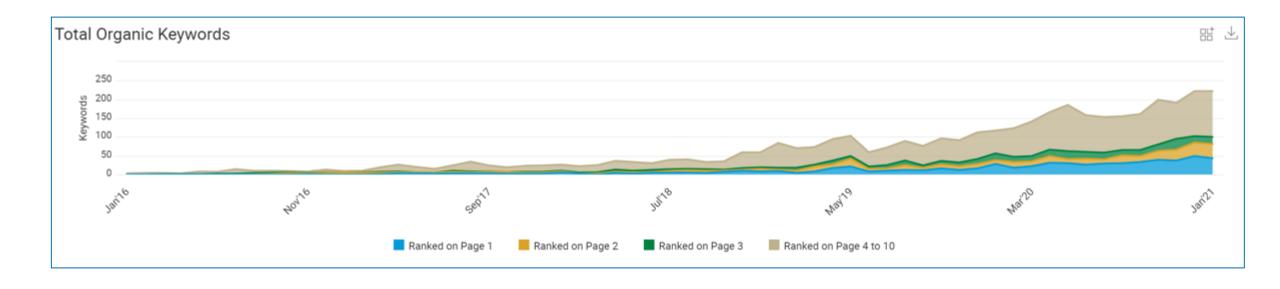
## RANKING AUTHORITY OF DEALER CONTENT TO HUBPAGE

Keyword	i ≎ Blended Rank i ≎	Page	0 0	Search Volume (i
ford dealer indianapolis	5	www.andymohrford.com/ford-dealer-indianapolis-in.html		2,900
ford dealers in indianapolis	5	:≡ www.andymohrford.com/ford-dealer-indianapolis-in.html		2,900
ford dealers indianapolis	5			2,900
ford dealership indianapolis	6	:≡ www.andymohrford.com/ford-dealer-indianapolis-in.html		2,900
ford dealerships in indianapolis	6	:≡ www.andymohrford.com/ford-dealer-indianapolis-in.html		2,900
ford dealerships indianapolis	6	:≡ www.andymohrford.com/ford-dealer-indianapolis-in.html		2,900
indianapolis ford dealers	6	: www.andymohrford.com/ford-dealer-indianapolis-in.html		2,900
indianapolis ford dealerships	6			2,900
car dealers in indianapolis	86			2,400
car dealers indianapolis	93	:≡ www.andymohrford.com/ford-dealer-indianapolis-in.html		2,400
car dealership indianapolis	89	:≡ www.andymohrford.com/ford-dealer-indianapolis-in.html		2,400
car dealerships in indianapolis	72			2,400
car dealerships indianapolis	94			2,400
ford dealers louisiana	98	:≡ www.andymohrford.com/ford-dealer-greenwood-in.html		2,400
indianapolis car dealers	94			2,400
bloomington car dealers	55	:≡ www.andymohrford.com/ford-dealer-bloomington-in.html		1,600
bloomington car dealership	55	:≡ www.andymohrford.com/ford-dealer-bloomington-in.html		1,600
bloomington car dealerships	58	:≡ www.andymohrford.com/ford-dealer-bloomington-in.html		1,600
bloomington indiana car dealerships	16	:≡ www.andymohrford.com/ford-dealer-bloomington-in.html		1,600
car dealerships bloomington in	14	:≡ www.andymohrford.com/ford-dealer-bloomington-in.html		1,600
car dealership in lafayette	79	:≡ www.andymohrford.com/ford-dealer-lafayette-in.html		1,300
car dealerships lafayette indiana	14	:≡ www.andymohrford.com/ford-dealer-lafayette-in.html		1,300
afayette car dealers	97	:≡ www.andymohrford.com/ford-dealer-lafayette-in.html		1,300
afayette in car dealers	36	:≡ www.andymohrford.com/ford-dealer-lafayette-in.html		1,300
dodge dealers indianapolis	100	:= www.andymohrford.com/ford-dealer-indianapolis-in.html		1,000
ford dealer services	38	:≡ www.andymohrford.com/ford-dealer-indianapolis-in.html		1,000
anderson car dealership	100	: www.andymohrford.com/ford-dealer-anderson-in.html		880
car dealers greenwood	23	:≡ www.andymohrford.com/ford-dealer-greenwood-in.html		720
greenwood car dealerships	26	:≡ www.andymohrford.com/ford-dealer-greenwood-in.html		720
car dealers in fishers indiana	16	www.andymohrford.com/ford-dealer-fishers-in.html		590
dealerships in indianapolis	56	www.andymohrford.com/ford-dealer-indianapolis-in.html		590





# SUBSTANTIAL GROWTH OF KEYWORDS RANKING FOR DEALERSHIP CONTENT



222 Total Dealership Related Keywords Ranking





## **LEASE CONTENT**

#### Best Subaru Lease Deals in Delaware

Sometimes, you're not in a position to buy a car when you really need one. A lease deal can be an excellent solution then and has many advantages, especially if you're not planning on putting many miles on it. Many drivers in the Middletown. Odessa and Dover areas have already finalized satisfying lease deals, and you can too. Almost any kind of vehicle can be leased with some great deals attached, including the impressive Subaru brand.

For the best Subaru lease deals in Delaware, look no further than Winner Subaru. Our exciting deals will have you behind the wheel of a Subaru in no time with special incentives and great rates few can compete with. Learn more about our lease deals in this helpful guide.

Subaru Lease Deals Near Dover DE

Subaru Lease Deals Near Lewes DE

Subaru Lease Deals Near Odessa DE



#### The Leasing Process

Surprisingly, the whole leasing process isn't as tedious as you might think. It's more of a long-term rental than anything else. Instead of buying the car outright, you only have to offset the cost of the car's use. Cars will decrease in value as more miles are added to it. When you lease, you have to pay for the value lost for the miles you used rather than pay for the car's entire value.

You can enjoy quite a few advantages when you lease as opposed to buying. Technology is advancing faster than ever before, and cars become outdated faster and faster each year. When you buy a car, you might want to keep it for ten or so years to make sure you get its worth. When you lease, however, you're only expected to use the car for two or three years. Afterwards, you can get a new one that has all the latest tech inside. This also allows you to experience higher-end cars since leasing isn't anywhere near as expensive as buying.

## MINI Cooper Lease Deals near Manhattan NY



SHOP NEW INVENTORY

SHOP PRE-OWNED INVENTORY

Manhattan drivers are busy, fast-paced, and always a step ahead of the game-which is why leasing their vehicles is always a great option. And with lease deals right around the corner at MINI of Manhattan, these city cruisers will find the right lease and ride for their lifestyles.

Any MINI Cooper model is great to lease, with its unique style, state-of-the-art technology, and roomy interior. Keep reading to learn more about our lease deals, and see how you can apply for financing today!

#### **Understanding Leasing**

Leasing a vehicle is ideal when you're looking for a high-quality vehicle, such as the MINI Cooper, without a high car payment. It's especially a great option for drivers who enjoy driving the latest model every few years, too.

When you lease a vehicle, it's almost like you're renting it from the dealership for a set amount of time-usually one to three years. Once your lease is up, you have the option to either trade in your vehicle or buy it out completely from the dealer.

Usually, leasing your vehicle means a lesser financial burden. You typically won't have to put out a large down payment, and since you're not buying the vehicle, your monthly payments will likely be low. Additionally, the option to trade in the vehicle is always a plus, especially if you have an ever-changing

Why Lease a MINI Cooper?



WE WOULD LOVE TO HEAR FROM Y FORM AND WE WILL GET IN TOUCH FIRST NAME\* LAST NAME\*

Contact Us

EMAIL\*

MESSAGE\*

PREFERRED METHOD OF CONTACT

Please choose ...

ARE YOU A ROBOT?

I'm not a robot

□ \*BY SUBMITTING THIS FORM I UNDER MANHATTAN MAY CONTACT ME WITH ABOUT THEIR PRODUCTS AND SERVI

SEND YOUR MESSAGE







## **SERVICE CONTENT**

#### OIL CHANGE NEAR ME



#### SCHEDULE AN OIL CHANGE NEAR ME

Oil is what helps keep an engine running well. Without clean oil, the engine could break down. This would result in you not having a way to get around Harrisburg, Mechanicsburg, or Carlisle.

Below, we'll tell you all about oil changes: why they're important, how often you should get them, and signs that'll warn you when one is needed right away. Read through the information below, and then schedule an oil change at Faulkner Mazda.

**5 SIGNS YOU NEED AN OIL CHANGE** 

**HOW OFTEN SHOULD YOU CHANGE YOUR OIL?** 

OIL LEAKING FROM A CAR

WHAT KIND OF OIL DOES MY CAR TAKE?

WHY IS THERE OIL LEAKING FROM MY CAR?

## HOW OFTEN SHOULD YOU CHANGE YOUR OIL?

One of the easiest ways to extend the life of your vehicle's engine, and overall health, is by keeping up with regular oil and filter changes. While factors like your vehicle's age, mileage, and condition will affect the frequency with which you'll need to schedule service, a general rule of thumb is to change your oil every 3,000-5,000 miles.

Our team of factory-trained technicians at Faulkner Mazda is dedicated to helping drivers throughout Harrisburg, Mechanicsburg, and Carlisle, PA, by providing honest and thorough care in every aspect of your vehicle's maintenance. Continue reading to learn the important benefits of scheduling routine service and how simple and easy the process can be!



## THE IMPORTANCE OF CHANGING YOUR OIL

Motor oil is an essential component of your vehicle's engine system and is needed to lubricate the complex system of moving parts that puts your vehicle in motion. These moving parts create a lot of heat and without oil, they would quickly weaken and break. Oil also is needed to carry away any dangerous particles that find their way inside your engine.

The longer you go between oil changes, the more your oil breaks down and becomes less effective at cooling your engine. It also becomes more exposed to things like moisture and dirt particles, which thicken the oil, turning it into a dark sludge. This can cause a number of issues including:

- · Poor fuel-economy
- Overheating
- Weak engine performance

And if ignored for too long can cause engine parts to break down or worse-cause full engine seizure. A seized engine is often irreversible and can cost thousands of dollars to repair. The good news is that by keeping up with regular oil changes, this issue can easily be avoided altogether.



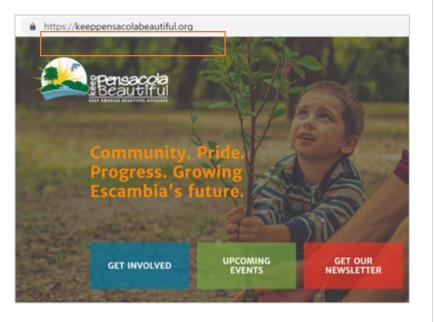




## **LINK BUILDING**

## BUILDING A QUALITY, RELEVANT, LOCAL AND AUTHORITATIVE LINK PROFILE THROUGH...

#### **Leveraging Existing Community Partnerships**



#### **Capitalize on Unlinked Mentions**



### Seeking Guest Blogging/Article Writing or News-worthy Opportunities









# PROGRAMS AND PACKAGES

## **What's In Each Package**

Service	BRONZE (\$3,179/month)	SILVER (\$5,179/month)	GOLD (\$6,999/month)	PLATINUM (\$8,399/month)
Digital Marketing & Advertising Strategy	✓	✓	✓	✓
Dedicated Account Manager	✓	✓	✓	✓
Adnomics Reporting Platform	✓	✓	✓	✓
SEO	✓	✓	✓	✓
Email Marketing	✓	✓	✓	✓
Shopper Suite® by Full Throttle		✓	✓	✓
Activ8			✓	✓
Creative Services				✓

Additional Paid Search	Price (percentage)
PPC/Display if enrolled in Silver/Bronze	20%
PPC/Display if enrolled in Gold/Platinum	18%
Social Ad Media Fee	20%





## **Add-On Pricing**

Add – On Products	Pricing
Social Advertising fee	\$300.00
Social Dynamic Inventory Feed	\$299.00
Social Media Mgmt	\$800.00
Reputation Management	\$599.00
Main Street Shopper Suite	\$2,499.00
Additional Shopper Suite Mail	\$1.25
SEO (7 pieces of content)	\$2,400
сту/отт	20%
Online Video	20%
Video SEO	\$610.00
Email Marketing (1 email per month)	\$750
Activ8	\$1,699.00





## **Promos**

- Free SEO Audit
- \$100 off of SEO
- 60 day free trial of Shopper Suite, shopper identifier technology, and email
- 60 day free trial of Activ8 virtual wallet and communication platform A fee of \$150-\$350 will be applied for data access only based on the DMS of record.

These promotions would start ASAP and dealers would have the opportunity to enroll in them until 10/31/22. The trial begins whenever the dealer enrolls and would end 60 days later.





## Appendix

## FULLTHROTTLE



